

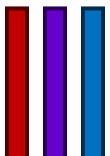
EXECUTION HEALTH ASSESSMENT

A Pragmatic Tech Execution Diagnostic for Scaling Teams



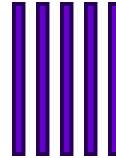
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Assess Your Execution Health

Welcome to the Pragmatic Tech Execution Health Assessment! This brief 12-question diagnostic assesses your team's execution health across three key vectors:

1. **Customer Integration** – How well evolving customer needs are reflected in plans
2. **Execution Management** – How well can you to focus on what matters and execute with urgency
3. **Delivery Predictability** – How reliably your team releases on-schedule with quality

Once completed, we provide a scoring rubric and next steps.

Questions? Reach out at <https://www.pragmatictechexecution.com/contact>.

Including Customer Changes

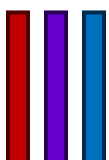
Let's assess how well your team reflects evolving customer needs in your plans.

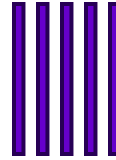
	Never	Rarely	Sometimes	Often	Always
<i>Our organization prioritizes features in each release based on their importance to the customer.</i>	<input type="checkbox"/> 1	<input type="checkbox"/> 2	<input type="checkbox"/> 3	<input type="checkbox"/> 4	<input type="checkbox"/> 5
<i>Our organization struggles to adjust project scope, even when customer or market needs change.</i>	<input type="checkbox"/> 5	<input type="checkbox"/> 4	<input type="checkbox"/> 3	<input type="checkbox"/> 2	<input type="checkbox"/> 1
<i>When we add features to a release, we assess whether existing features should be removed or release date adjusted.</i>	<input type="checkbox"/> 1	<input type="checkbox"/> 2	<input type="checkbox"/> 3	<input type="checkbox"/> 4	<input type="checkbox"/> 5
<i>We hear that customers are disappointed in our release features or timelines.</i>	<input type="checkbox"/> 5	<input type="checkbox"/> 4	<input type="checkbox"/> 3	<input type="checkbox"/> 2	<input type="checkbox"/> 1

Managing Execution

Let's assess how well your team can focus on what matters and execute with urgency.

	Never	Rarely	Sometimes	Often	Always
<i>Leaders are aware of the issues most likely to impact release scope or timeline.</i>	<input type="checkbox"/> 1	<input type="checkbox"/> 2	<input type="checkbox"/> 3	<input type="checkbox"/> 4	<input type="checkbox"/> 5
<i>We frequently push out release dates due to last-minute, unforeseen issues.</i>	<input type="checkbox"/> 5	<input type="checkbox"/> 4	<input type="checkbox"/> 3	<input type="checkbox"/> 2	<input type="checkbox"/> 1
<i>We assign the right people and use the best approach to resolve high-impact issues.</i>	<input type="checkbox"/> 1	<input type="checkbox"/> 2	<input type="checkbox"/> 3	<input type="checkbox"/> 4	<input type="checkbox"/> 5
<i>We assess the customer impact of issues before investing significant team resources in resolving them.</i>	<input type="checkbox"/> 1	<input type="checkbox"/> 2	<input type="checkbox"/> 3	<input type="checkbox"/> 4	<input type="checkbox"/> 5





Delivery Predictability

Let's assess how reliably your team releases on schedule with quality.

	Never	Rarely	Sometimes	Often	Always
<i>For each release, our team defines measurable, customer-focused criteria for success.</i>	<input type="checkbox"/> 1	<input type="checkbox"/> 2	<input type="checkbox"/> 3	<input type="checkbox"/> 4	<input type="checkbox"/> 5
<i>We struggle to make trade-offs when not all release criteria can be met in time.</i>	<input type="checkbox"/> 5	<input type="checkbox"/> 4	<input type="checkbox"/> 3	<input type="checkbox"/> 2	<input type="checkbox"/> 1
<i>We regularly measure and monitor our release criteria, starting well before each release.</i>	<input type="checkbox"/> 1	<input type="checkbox"/> 2	<input type="checkbox"/> 3	<input type="checkbox"/> 4	<input type="checkbox"/> 5
<i>Our team enters each release window confident that our release criteria reflect what customers value most.</i>	<input type="checkbox"/> 1	<input type="checkbox"/> 2	<input type="checkbox"/> 3	<input type="checkbox"/> 4	<input type="checkbox"/> 5

Scoring Interpretation

Add up the numbers above the checkboxes above and use the rubric below to determine your next steps.

- **48-60:**

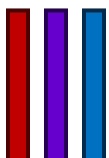
You're likely operating with strong execution habits. Check out the [Pragmatic Tech Execution Starter Pack](#) for additional tools to sharpen your team's effectiveness.

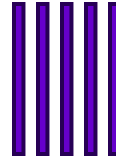
- **36-47:**

You may benefit from targeted support. Your team isn't yet consistently making decisions that align with organizational goals or executing with urgency. An Advisory Sprint can help pinpoint the root causes and define a focused action plan with tailored team training. See the next section for scheduling.

- **0-35:**

You're likely experiencing friction that's costing time, trust, and momentum and may be at risk of missing key goals. Reach out today to schedule your Advisory Sprint and reclaim clarity in decision-making and execution. See the next section for scheduling.





To Schedule Your Advisory Sprint

We look forward to collaborating with you in your Advisory Sprint. To start the process to schedule your Advisory Sprint:

- 1) Complete our [Contact Form](#) and select Advisory Sprint.
- 2) We'll reach out to you within 48 hours to discuss:
 - Your PTX Execution Health Assessment results.
 - Key stakeholders that can speak to your team's execution health.
 - Timeframes for completing the two-week engagement:
 - Week 1: Diagnostic Deep Dive
 - Week 2: Strategic Action Plan Review + tailored Workshop to activate learnings

